

## Message Text

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43

ACTION EUR-12

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FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 2531

AMEMBASSY VIENNA

UNCLAS WARSAW 7294

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: PROPOSED ILLINOIS STATE IOGA TRADE MISSION TO EE MAY, 1975

REF: STATE 255232

1. THE EMBASSY SUPPORTS THE PROPOSED IOGA TRADE MISSION PROMOTING U.S. CONSTRUCTION EQUIPMENT AND BUILDING MATERIALS. THERE ARE NO OTHER EVENTS SCHEDULED DURING PROPOSED MAY 19-22 PERIOD AND CONSEQUENTLY THE MISSION MAY BE ASSURED OF NECESSARY SUPPORT.

2. ASSURANCES FOR A FULL MISSION SUPPORT WERE ALSO RECEIVED FROM DR. MARIAN DABROWSKI, SCIENTIFIC ADVISOR TO THE MINISTER, POLISH MINISTRY OF CONSTRUCTION AND BUILDING MATERIALS. DABROWSKI STATE THAT IN VIEW OF THE GREAT EMPHASIS PLACED ON THE CONSTRUCTION INDUSTRY WITHIN THE POLISH ECONOMY, THE PROPOSED MISSION WILL BE WELCOMED.

3. COMPANIES LIKELY TO MEET WITH SUCCESS IN POLAND ARE THOSE WILLING TO CONCLUDE "INDUSTRIAL COOPERATION" AGREEMENTS IN WHICH, TYPICALLY, U.S. TECHNOLOGY AND EQUIPMENT IS SOLD FOR PRODUCT MANUFACTURED IN POLAND UNDER LICENSE. OPPORTUNITIES FOR DIRECT SALES ARE LIMITED BY POLAND'S SHORTAGE OF HARD CURRENCY.

4. DABROWSKI EXPRESSED PARTICULAR INTEREST IN FIRMS SPECIALIZING IN PREFABRICATION AND INDUSTRIAL

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CONSTRUCTION TECHNIQUES. (COMMENT: THE POLES HAVE

DEVELOPED THEIR OWN INDUSTRIAL CONSTRUCTION SYSTEM EMPLOYING 70 ELEMENTS. IT USES CONCRETE SLAB WALLS, MODULAR BATHROOMS, PREFABRICATED STAIRWELLS CARRYING ELECTRICAL CONNECTIONS, AND STEEL SUPPORTS. IT IS ADAPTABLE TO RESIDENTIAL CONSTRUCTION AND TO HOSPITALS, SCHOOLS, STORES, LIBRARIES, AND SIMILAR BUILDINGS. CONCRETE-SLAB SYSTEMS DEVELOPED IN THE USSR AND IN FINLAND ARE ALSO IN USE HERE. THE MARKED MAY THUS BE BETTER FOR PRODUCTION AND ASSEMBLY EQUIPMENT THAN FOR COMPLETE SYSTEMS. END COMMENT.) POLISH PLANS CALL FOR THE CONSTRUCTION OF 8 MILLION HOUSING UNITS, ALMOST ALL APARTMENTS, OVER THE NEXT TEN YEARS.

5. DABROWSKI EXPECTS TO VISIT THE UNITED STATES IN FEBRUARY, 1975, AND WILL BE AVAILABLE IN WASHINGTON TO DISCUSS THE PROPOSED MISSION. IF THE VISIT FOR SOME REASON DOES NOT TAKE PLACE, DABROWSKI HAS OFFERED TO PROVIDE A DETAILED LIST OF ITEMS OF PARTICULAR INTEREST. DAVIES

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## Message Attributes

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